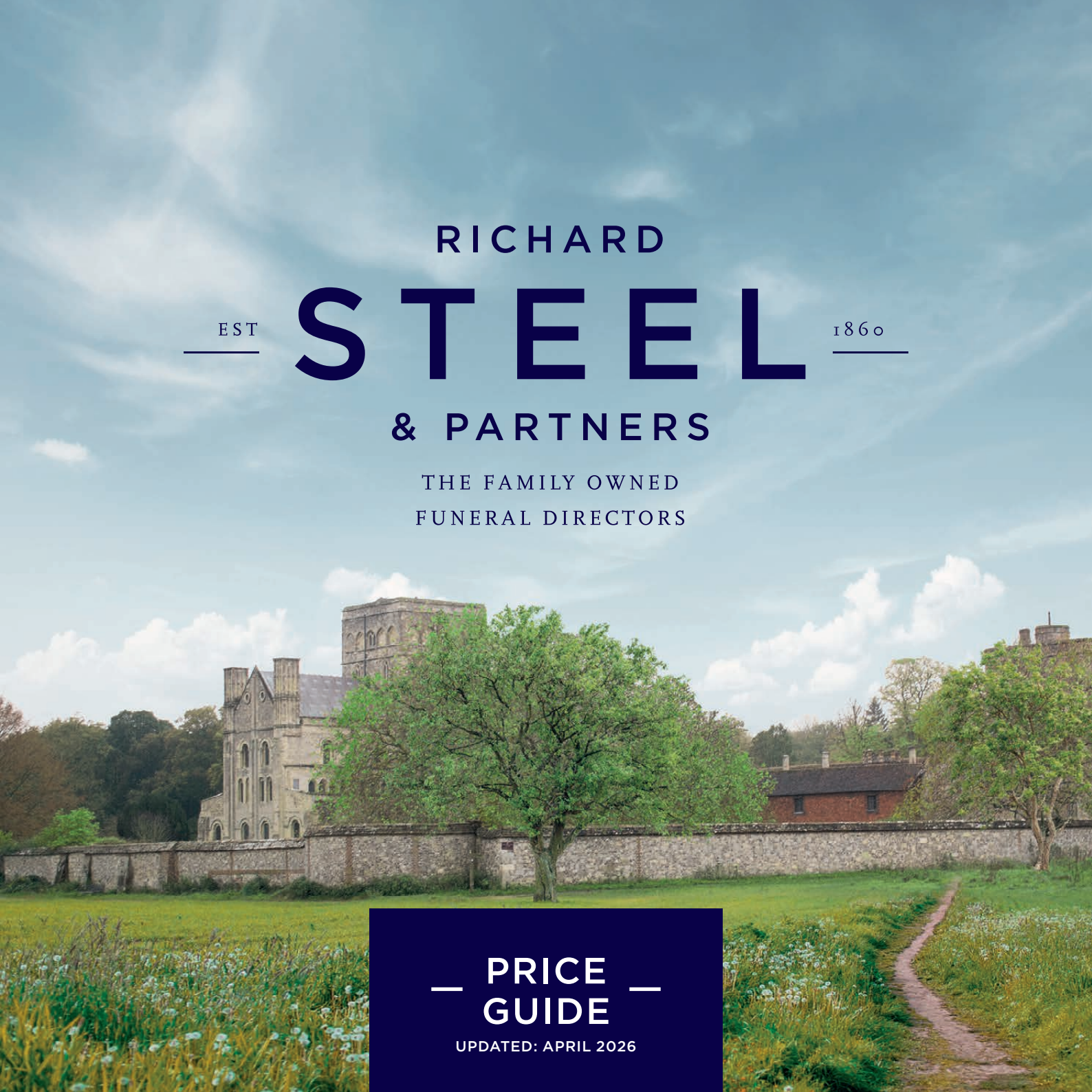
RICHARD

EST STEEL 1860

& PARTNERS

THE FAMILY OWNED
FUNERAL DIRECTORS



PRICE GUIDE

UPDATED: APRIL 2026

SERVICE AND VALUE

We firmly believe that every funeral is 'unique' in that it reflects the individual and the wishes of the family. We are here to help and guide you through the choices and options available – as arranging a funeral is an intensely personal experience. With our extensive knowledge and long history of family service, we have been providing personalised, affordable funerals to the local community for over 160 years.

PROFESSIONAL SERVICE CHARGE	With our emphasis on personal family service, this charge represents our personal attention and administration throughout the funeral, including:	From £1,398
	Our 24 hour advice.	
	Advice and guidance on the personalisation of the funeral to reflect the individual and the wishes of the family.	
	Assistance with completion of the statutory paperwork for the funeral.	
	Advice on legal and funeral related procedures including registration of the death, insurance/ DWP claims and probate.	
	Liaison with clergy, celebrants, crematorium, cemetery, H M Coroner, doctors surgeries and others.	
	Compiling and placement of newspaper notices in local and national newspapers.	
	Advice on funeral related protocol, such as insurance/DWP claims and probate.	
	Receipt, acknowledgement and distribution of charitable donations.	
	Our MuchLoved online giving facility.	
	Arranging for grave preparation and purchase (if applicable).	
	Arranging for the removal of an existing memorial (if necessary).	
	Advice on local reception facilities and local caterers.	
	Advice on the selection of music, hymns and photo tributes.	
	Assistance in ordering and the receipt and care of floral tributes.	
	Contribution to our fixed overhead business costs.	
	Payment of all fees and disbursements relating to the funeral.	
	The personal attention of your experienced Funeral Director to discuss the planning of the funeral arrangements together with their availability throughout the time before the funeral.	
	Attendance of your Funeral Director on the day of the funeral.	

We pride ourselves in our continuity of service, it is our intention that your Funeral Director will personally look after you and your family.

CHESIL HOUSE

Our exquisite 19th-century venue sitting on the banks of the River Itchen, in the heart of historic Winchester. Owned and occupied by the Steel family for four generations. With its warm, welcoming and unhurried environment, Chesil House is often described as a hidden gem in the City, exclusively available to Richard Steel & Partners.

THE CHESIL SUITE	Exclusive use of The Chesil Suite (seating 10–80) with fully managed audio visual technology including music, photo tribute and holding image, plus a reception in The River View Room (3 hour hire in total).	From £995
THE GARDEN ROOM	Exclusive use of The Garden Room (for 15 maximum) with fully managed audio visual technology including music, photo tribute and holding image, plus a reception in The River View Room (3 hour hire in total).	From £995
SERVICE ONLY	Use of either The Chesil Suite or The Garden Room for a service only, with fully managed audio visual technology including music, photo tribute and holding image. No reception.	From £795
WEBCAST AND WATCH AGAIN	Live webcast: The Chesil Suite has multi-camera positions including full screen during any video or visual tributes, it also includes an edited recording to watch again online for 28 days. Not available in The Garden Room.	£140
USB	Chesil House USB drive (each) with a copy of the recording and photo tribute as a momento of the service.	£25
CATERING	Catering costs: Our award-wining resident caterers, The Little Kitchen Company, can offer drinks and canapés, afternoon tea or even a seated meal with waitered service – simply ask for a quotation. (Miminum £350).	From £19.95 pp (Minimum £350)

CARE AND TRANSPORT

Our distinctive blue Mercedes hearses, chauffeur driven blue executive limousines and blue uniformed staff add a modern yet traditionally stylish touch to every Richard Steel & Partners funeral.

COLLECTION CHARGE	Private vehicle and uniformed staff to convey the deceased to our premises from a local address or hospital (within a 20 mile radius) 24 hours per day. Additional charges will apply where distance collections are requested or additional staff are required.	From £395
CARE OF THE DECEASED	Care of the deceased by professionally trained and dedicated staff, use of our modern mortuary facilities from the time of the collection to the day of the funeral, including dressing in own clothes or in a gown.	From £498
	The use of our beautifully appointed chapel of rest for viewing during normal office hours, by appointment.	£10
	Embalming and preparation of the deceased by a fully qualified member of The British Institute of Embalmers.	From £180
	Should you wish to delay the funeral date, or request your loved one to remain in our care for an extended period of more than 21 days, a further charge may apply (please speak to your funeral director to discuss further).	
VEHICLE CHARGE	Hearse and four uniformed bearers, direct to one location.	From £645
	Hearse and four uniformed bearers, for two locations.	From £766
	Additional two bearers (where required).	£120
	Additional fees will apply for distance funerals outside Hampshire or where you would like the coffin brought home or placed in church in advance of the funeral. If you require the funeral to take place on a Saturday, additional fees will apply.	
CHAUFFEUR DRIVEN EXECUTIVE LIMOUSINE	To convey the family to the funeral in style and comfort in matching blue Mercedes executive limousines (3–4 passengers per car).	From £280
HORSE DRAWN HEARSE	Depending upon availability, distance travelled and choices of two or four horses.	POA
ALTERNATIVE VEHICLES	We are able to source a number of alternative vehicles including motorcycle hearses, Land Rover hearse, pink/silver hearse, Rolls-Royce, London bus and lorry.	Priced individually and subject to availability

WOOD COFFINS

At Richard Steel & Partners we pride ourselves on selecting the very best partners with whom to work, and our coffin manufacturer/supplier relationships reflect the highest standards of craftsmanship that we expect for this central element of a funeral. It is important to us that you have a wide selection of high quality, reasonably priced coffins and caskets to choose from whether for a cremation or a burial.

SUSSEX

Our classic oak-veneered coffin. Craftsman made using woods and veneers from FSC certified forest, finished with a beautiful egg-shell sheen and fitted with brass effect bar handles. The interior is fully lined.

£598

PEMBROKE

Our classic oak-veneered coffin. Craftsman made using woods and veneers from FSC certified forest, finished with a beautiful egg-shell sheen and fitted with sweeping solid oak handles. The interior is fully lined.

£598

DEVON

A slightly modern twist on the classic oak-veneer, this coffin is limed using traditional techniques, giving a beautiful pale finish to enhance the natural grain and complimented with matching limed-oak handles. The interior is fully lined.

£598

WILTSHIRE

Our high quality mahogany-veneer coffin with embossed pressed panels, each set off with brass effect drop handles and hand finished in a rich sheen. The interior is fully lined.

£658

WESSEX

Our high quality oak-veneer coffin with embossed pressed panels, each set off with brass effect drop handles and hand finished in a rich sheen. The interior is fully lined.

£658

WORCESTER

Our traditional solid mahogany coffin, handmade in the UK by time served craftsmen to produce a coffin of the finest quality with a beautiful hand waxed finish. Fitted with brass effect ring handles and a fully lined and quilted interior.

£1,298

HAMPSHIRE

Our traditional solid oak coffin, handmade in the UK by time served craftsmen using long-established methods to produce a coffin of the finest quality with a beautiful hand waxed finish. Fitted with solid brass bar handles and fittings together with a fully lined and quilted interior.

£1,498

WESTMINSTER

Handmade polished finish solid oak coffin, featuring deeply carved panelled sides, ends and a raised lid that makes this a masterpiece of the cabinet maker's craft. Fitted with brass effect casket style bar handles, the interior is fully lined and quilted.

£1,598

NATURAL WOVEN COFFINS

BAMBOO

Bamboo is one of the fastest growing plants on Earth, up to one metre a day. This coffin is handmade using fine strips of dried bamboo, interlaced around a strong natural frame. Available in both curved end and traditional shape, the interior is fully fitted with a natural lining.

£748

CANE

Traditional basket weaving techniques are used to make this cane coffin giving it a beautiful cream finish. Rattan, the raw material used in cane weaving, grows naturally in the forests of South East Asia, where it clings to the trees like a vine and is therefore highly sustainable. Available in both curved end and traditional shape, the interior is fully fitted with a natural lining.

£748

SEAGRASS

Woven by hand using twisted yarns of seagrass, it is finished with rope handles and contrasting bands of cane giving a rustic, natural appearance. The seagrass is farm grown in carefully managed coastal paddy fields, promoting growth and renewability. Available in both curved end and traditional shape, the interior is fully fitted with a natural lining.

£748

WICKER

Bands of natural rattan are woven together to produce this stunning dark brown wicker coffin and is complimented with natural rope handles. Rattan is a natural easily sustainable product, the harvesting of which provides employment to those who might otherwise be involved in the felling of woodland. Available in both curved end and traditional shape, the interior is fully fitted with a natural lining.

£748

SOMERSET WILLOW

Using willow grown on the Somerset levels and lovingly hand-crafted using centuries old traditional techniques, a Somerset Willow coffin is unmatched in both quality and appearance. Suitable for burial and cremation, with a natural lining, each one is bespoke to order and can be personalised with coloured bands and handles, making your choice unique and environmentally conscious. Simply ask for more information.

Traditional shape in weatherbeaten gold with purple bands.

£998

Curved shape in buff with yellow bands.

£998

Traditional shape in buff with blue bands.

£998

Curved shape in weatherbeaten gold.

£998

ALTERNATIVE COFFINS

Cardboard: Natural brown

A cardboard coffin, made in Dorset from recycled UK cardboard finished in natural brown with rope handles. A sustainable choice with simplicity in mind.

£398

Dorset: Light oak

A premium cardboard coffin, made in Dorset from recycled UK cardboard finished in light oak and furnished with oak handles. Crafted using advanced printing techniques on durable, biodegradable materials. Designed with high-quality, recycled components resulting in a superior, sustainable coffin combining beauty and environmental responsibility.

£468

PICTURE COFFINS

A premium cardboard coffin, made in Dorset from recycled UK cardboard. Finished in four beautiful stock designs: Poppies, Bluebells, Meadow and Sunflowers. Crafted using advanced printing techniques on durable, biodegradable materials. A superior, sustainable coffin combining beauty and environmental responsibility. Supplied as shown, or with the choice of rope or oak handles (at additional cost).

Cardboard: £598

Poppies

Bluebells

Meadow

Sunflowers

COLOURFUL COFFINS

This is only an example of the numerous options available, using an environmentally approved wrap on either FSC accredited wood or on recycled cardboard, their motto is 'as individual as you'. From stock designs to a bespoke and individual exterior, each are truly unique. We are here to help and advise.

Cardboard from £867. Wood from £967.

Sailing

Flying Scotsman

Snowdrops

Spitfire

VENUE GUIDE AND CHARGES

CHESIL HOUSE, WINCHESTER

AVAILABLE CHAPELS AND TIMINGS

The Chesil Suite or The Garden Room

3 service times per day: 10.30am, 2.30pm & 6.30pm

Flexible seating options

ATTENDEES ALLOWED

10–150 people in The Chesil Suite

2–20 people in The Garden Room

AT POINT OF COMMITTAL

Coffin remains in position, allowing time for a personal farewell or placing of single flowers.

CHARGES MONDAY–FRIDAY

3 hour exclusive use (with reception): £995–£1,095

1.5 hour exclusive use (service only): £795–£895

Evening and weekend services also available for yours and your guests convenience

Unattended cremation: from £280. Or appropriate burial fees.

Weekend and evening funerals available upon request

AV OPTIONS

These are all included at Chesil House:

All music and a holding photo on screen

A visual tribute of photographs/videos and music

Playing of pre-recorded video or audio tributes from family or friends

WEBCASTING TO VIEW FROM AFAR

The Chesil Suite webcast has multi-camera positions, including full-screen during any video or visual tributes, and an edited recording to watch again or download within 28 days: £140.
Not available in The Garden Room.

CATERING

Our beautiful River View Room is available for refreshments after a service at Chesil House. Bespoke catering menus available, along with fully licensed bar.

PLACES OF WORSHIP/OTHER BUILDINGS

Throughout Hampshire and further afield

Numbers vary

Not available

Prices vary. Please ask for details, we can assist with any venue throughout the UK.

Some will have music facilities or can arrange an organist.

Only a few have webcasting facilities

Only a few have suitable space

GRAVESIDE BURIAL

Cemeteries or churchyards. Subject to residency status.

Numbers vary

Coffin will be lowered

Prices vary. Please ask for details, we can assist with any venue throughout the UK.

Gravedigger from £749.

Family can provide a Bluetooth speaker to play music.

Family may wish to FaceTime or Zoom

Not available on site

CREMATORIA

BASINGSTOKE

Crematorium chapel

Up to 11 services per day, 9am–4pm.

10–90 people

Curtains can close or remain open

20–30 min service: £1,375

40–60 min service: £2,045

Only music included

Holding photo: Free

Visual tribute:
Up to 25 photos: £90
25–50 photos: £117

Single camera from back of chapel:£75

Not available on site

TEST VALLEY

Crematorium chapel

Up to 11 services per day, 9am–4pm.

10–90 people

Curtains can close or remain open

20–30 min service: £1,375

40–60 min service: £1,770

Only music included

Holding photo: Free

Visual tribute:
Up to 25 photos: £85
25–50 photos: £115

Single camera from back of chapel: £70

Not available on site

WESSEX VALE

Crematorium chapel

Up to 11 services per day, 9am–4pm.

10–90 people

Curtains can close or remain open

20–30 min service: £1,375

40–60 min service: £1,770

Only music included

Holding photo: Free

Visual tribute:
Up to 25 photos: £85
25–50 photos: £115

Single camera from back of chapel: £70

Not available on site

SOUTHAMPTON

Crematorium chapel

Up to 11 services per day, 9am–4pm.

10–90 people

Curtains can close or remain open

20–30 min service: £1,060

40–60 min service: £1,510

Only music included

Holding photo: Free

Visual tribute:
Up to 25 photos: £85
25–50 photos: £115

Single camera from back of chapel:£65

Not available on site

ASHES

COLLECTING ASHES

Collecting ashes from a local crematorium in Hampshire and retaining to await family collection or an interment. A complimentary, simple blue scatter pod may be provided.	£69
Provision of a decorative scatter tube – 4 sizes available. Designs include: Sunflowers, Bluebells, Ocean Sunset or Autumn Trees.	From £20
Our charges for collecting includes retaining the ashes for up to 28 days following cremation. We reserve the right to make a discretionary charge of £20 per calendar month for retention after this initial period.	

BURIAL OF ASHES

Provision of a solid oak ashes casket (only) for cremated remains.	From £145
Collection of cremated remains from crematorium, transfer of ashes into solid oak casket for cremated remains including brass effect personalised plaque. Arrangement and preparation of plot, plus attendance of Funeral Director for committal.	From £395
Cost of actual ashes burial plot determined locally by individual churchyard or cemetery.	

CHESIL HOUSE MEMORIAL GARDEN

Open Monday to Friday, 9.30am to 4.30pm, strictly by appointment.	
Interment of ashes in a new plot, including grave preparation.	£995
Interment of ashes in an existing plot, including grave preparation.	£750
Scattering of ashes from the bridge over our private tributary (including attendance of Funeral Director or member of our team).	£150
Tribute leaf on our Memorial Tree.	From £95
Entry in our Book of Remembrance.	From £180
The Memorial Garden is exclusively available to Richard Steel & Partners.	

ASHES OPTIONS

Richard Steel & Partners will collect the ashes from a local crematorium on your behalf: £69

Further options include assisting with their burial in a local cemetery or churchyard.

Simply ask for more information.

HAMBLE CASKET

Handmade solid oak ashes casket.

£145

KENNET CASKET

Handmade solid mahogany ashes casket.

£145

WICKER CASKET

Rattan woven casket to match our wicker coffin.

£165

CANE CASKET

Traditional basketweave casket to match our cane coffin.

£165

SEAGRASS CASKET

Woven seagrass and cane and to match the seagrass coffin.

£165

SOMERSET WILLOW CASKET

Handmade in Somerset, available with coloured bands, if desired.

£185

CARDBOARD CASKET

Made in Dorset from recycled UK cardboard.

£95

SCATTER TUBES

Available in four sizes: large, medium, small and mini, in a choice of designs including: Sunflowers, Ocean Sunset, Bluebell Wood and Autumn Trees.

From £20

BASIC AND UNATTENDED OPTIONS

STANDARDISED ATTENDED FUNERAL

This is a funeral where family and friends have a ceremony or service for the deceased at the same time as they attend the burial or cremation. The Standardised Attended Funeral includes: collecting and transporting the deceased to our premises from a local hospital, nursing home or private address within a 15 mile radius; care of the deceased at our premises for up to 28 days; an environmental cardboard coffin; viewing (if wished); provision of a hearse and bearer team to convey the deceased directly to the cemetery or crematorium, at a date and time agreed with your Funeral Director.

£3,244
+ disbursements

Optional additional services (for the Standardised Attended Funeral only):

Embalming: In the interests of both preservation and preparation we often recommend that the embalming process be completed.

Coffin upgrade.

Ashes collection and interment.

Wooden temporary grave marker for burials.

DIRECT CREMATION (UNATTENDED)

Where no service is required, the cremation takes place unattended with no mourners present whatsoever and where no use of our Chapel of Rest is required for visits. The date and time of the funeral is entirely at our convenience. Full payment is required in advance. Our Direct Cremation service includes an 'inside office hours' local collection and transportation of the deceased to our local chapel of rest, a basic coffin and provision of a hearse and bearer team to convey the deceased directly to a crematorium of our choice.

£1,998
including cremation

Potential additional costs:

An 'after hours' collection and transportation of the deceased would add £295.

Removal of implant/pacemaker, if required, would be £50.

Optional additional services (for the Direct Cremations only):

Collection of ashes £69.

AS SPECIFIED BY THE COMPETITION & MARKETS AUTHORITY (CMA)

STANDARDISED PRICE LIST

All funeral directors are legally required to publish this price list for a standardised set of products and services. This is to help you think through your options and make choices, and to let you compare prices between different funeral directors (because prices can vary).

ATTENDED FUNERAL	This is a funeral where family and friends have a ceremony, event or service for the deceased person at the same time as they attend their burial or cremation (funeral director's charges only).	£3,244
	Taking care of all necessary legal and administrative arrangements.	£1,298
	Collecting and transporting the deceased person from the place of death (normally within 15 miles of the funeral director's premises) into the funeral director's care.	£395
	Care of the deceased person before the funeral in appropriate facilities. The deceased person will be kept at the funeral director's premises.	£498
	Providing a suitable coffin – this will be made from environmental cardboard.	£398
	Viewing of the deceased person for family and friends, by appointment with the funeral director (where viewing is requested by the customer).	£10
	At a date and time you agree with the funeral director, taking the deceased person direct to the agreed cemetery or crematorium (normally within 20 miles of the funeral director's premises) in a hearse or other appropriate vehicle.	£645
UNATTENDED FUNERAL	This is a funeral where family and friends may choose to have a ceremony, event or service for the deceased person, but they do not attend the burial or cremation itself.	
	Burial (funeral director's charges only).	£1,998
	Cremation (funeral director's charges plus the cremation fee).	£1,998
FEES YOU MUST PAY	For an Attended or Unattended burial funeral, the burial fee.[1]	£1,830–£5,029
	In this local area, the typical cost of the burial fee for local residents is:	£1,830
	For a new grave, you will also need to pay for the plot; for an existing grave with a memorial in place, you may need to pay a removal/replacement fee. In addition, the cemetery may charge a number of other fees.	
	For an Attended cremation funeral, the cremation fee.	£1,060–£1,375
	In this local area, the typical cost of a cremation for local residents is:	£1,375
	Please discuss any specific religious, belief-based and/or cultural requirements that you have with the funeral director.	
ADDITIONAL FUNERAL DIRECTOR PRODUCTS AND SERVICES	This funeral director may be able to supply a range of optional, additional products and services, or to arrange (on your behalf) for a third party to supply them. Examples include:	
	Additional mileage (price per mile).	£4
	Additional transfers of the deceased person's body (e.g. to their home, to a place of worship, etc.) Price per transfer.	£200
	Collection and delivery of ashes.	£69
	Embalming.	£180
	Funeral officiant (e.g. celebrant, minister of religion etc.)	£250–£400
	Services supplied outside of normal office hours.	Prices on request
	The funeral director can give you a full list of what they can supply. They are likely to charge for these additional products and services, so you may choose to take care of some arrangements without their involvement, or you can use a different supplier.	

1. This fee (which is sometimes called the interment fee) is the charge made for digging and closing a new grave, or for reopening and closing an existing grave.

REMEMBRANCE

FINGERPRINTS AND KEEPSAKES	Taking of fingerprint, printing, scanning and sending to jewellery supplier.	Complimentary
	Individual keepsake items, such as fingerprint jewellery (pendants, cufflinks, etc) can be arranged, please speak to your Funeral Director to discuss products and choices.	From £100
BOOKS OF CONDOLENCE OR REMEMBRANCE	Black leather (A5 size) plain pages.	From £55
TEMPORARY GRAVE MARKER	Solid wood cross with engraved name plate, suitable for both cemeteries and churchyards prior to the placement of memorial. Suitable for all new graves and reopened graves.	£120
PRINTED ORDERS OF SERVICE	Design, proof and printing supplied by our dedicated printing team. Orders of Service include up to 5 photographs and a maximum of 16 pages.	From £118
ATTENDANCE CARDS	Pew cards for names, connection and a memory. Complimentary if Orders of Service are printed by us.	Complimentary

A FAMILY BUSINESS WITH FAMILY VALUES

As a locally focused, family-owned Funeral Directors our values reflect our belief that each funeral is as unique as the individual life we are commemorating and our personalised services are designed to always recognise that fact.

TERMS OF BUSINESS	Richard Steel & Partners require full payment of funeral invoices within 30 days of date of invoice. A 10% disbursement administration charge is added to all invoices and deducted if the invoice is paid in full before 30 days. If full payment is not received by the due date we may charge interest at the rate of 2% per calendar month.
	Full payment in advance of a funeral is required for our Direct Cremation Service and our Basic Simple Funeral including any disbursements or third party fees.
DISCLOSURE OF INTERESTS	Established in 1860, Richard Steel & Partners Ltd is a private family business owned by the Steel family (4th generation) in partnership with the Hixon family.
	We have no business or financial interest in a price comparison website which compares Funeral Director Services and/or Crematoria Services and their respective prices.
REGISTER OF GRATUITIES	Richard Steel & Partners do not pay gratuities to third parties in respect of funerals. Under the CMA Order a register is available in our premises to view upon request.
TALK TO US WITH ANY COMPLAINTS OR DISSATISFACTION	Richard Steel & Partners have a proud tradition of setting and maintaining very high standards of customer care. If you should have any reason to feel dissatisfied with the service that you receive please talk to us and we will endeavour to address any issues in a timely manner. As members of the National Association of Funeral Directors we also able to offer our clients access to the Independent Funeral Complaints Service (NAFD Resolve), please see our website or ask a member of staff for further details.
TALK TO US WITH ANY PRAISE AND RECOGNITION	If you should feel it appropriate to pass on your thanks or particular praise for the quality of services provided, we would love to hear it. We regularly display cards in our reception from satisfied clients and often use these along with feedback from emails and letters on our website to allow prospective clients to gauge the quality of our services. Also, internally we use this praise to recognise specific individuals when they have excelled in the service levels that they have provided to their clients. If you have both the time and inclination, we would appreciate it if you could complete a review of our services via Google Review as this also helps us to demonstrate the value that we could add to future clients.

RICHARD

EST STEEL 1860

& PARTNERS

THE FAMILY OWNED
FUNERAL DIRECTORS

We are available 24 hours a day, 365 days a year – simply telephone for professional help when you need it.

WINCHESTER

Alderman House, 12–14 City Road,
Winchester, SO23 8SD

winchester@steelsfunerals.co.uk

01962 862333

BISHOPS WALTHAM

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Bishop's Waltham, SO32 1DJ

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01489 892640

ALRESFORD

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SO24 9AU

01962 798789

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